

A sustainable future for Edgcumbe House and Taprell House Public consultation on Options <u>Introduction</u> <u>Vision</u>

What we are doing

We are undertaking an Options Study looking at new uses for Edgcumbe House and Taprell House, which are owned by Lostwithiel Town Council.

This study continues previous work that has looked at the development of the buildings so that they can be brought back into use, preserving the buildings' heritage and providing a use that is beneficial to the local community.

What this exhibition is

We are working with Lostwithiel Town Team to develop this study and we have been carrying out consultation with a cross-section of the local community.

This exhibition presents the potential uses that have been considered by this study. These uses have been shared with a cross section of the local community so that as many ideas for the buildings can be considered and to gain insight on what the community thinks are good ideas.

As part of this study, we have undertaken a demand and viability appraisal of the potential uses for the buildings. This considers if they are likely

to be financially viable and if, through the income created by these uses, the building will be able to be financially independent and cover its own running costs.

What is the vision for this project

As part of this study, we have worked with the Lostwithiel Town Team to identify the Vision for this project. This shows the key reasons to provide new uses for Edgcumbe House and Taprell House and is represented by the drawings on this page. We have used these aims to guide the development of the options for the buildings.

What the next steps are

We will carry out further consultation on these proposals to understand what the community thinks of them. We will then complete our study with a clear proposal for what is considered the preferred option for development.

If the proposal for providing the building with a new use is supported, the next step would be to prepare a submission to obtain grants funding to develop the proposal and to convert the building.



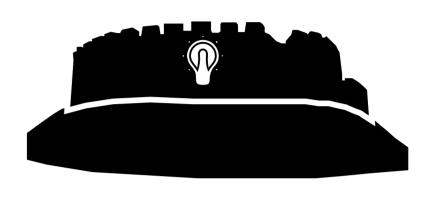
Protect Lostwithiel's Heritage

Conserve and enhance Lostwithiel's heritage assets, and protect the Town's heritage.



Support Lostwithiel's Community

Work as a sustainable community asset, which can support the Town's Community Spirit and Community Identity.



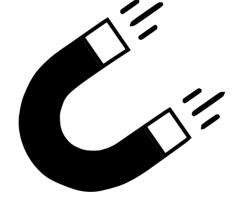
Support Creativity and Culture

Provide opportunities to support the wealth of creativity in the town and its wide range of cultural activities.



Support the Local Economy

Encourage growth in local employment and to help to create a resilient and expanding economy.



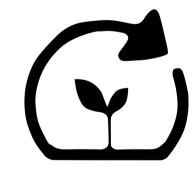
Strengthen Lostwithiel's Destination Status

Support the retail and commercial activities of the town centre, enhance the experience of local residents and attract visitors.



Support Lostwithiel's Existing Services

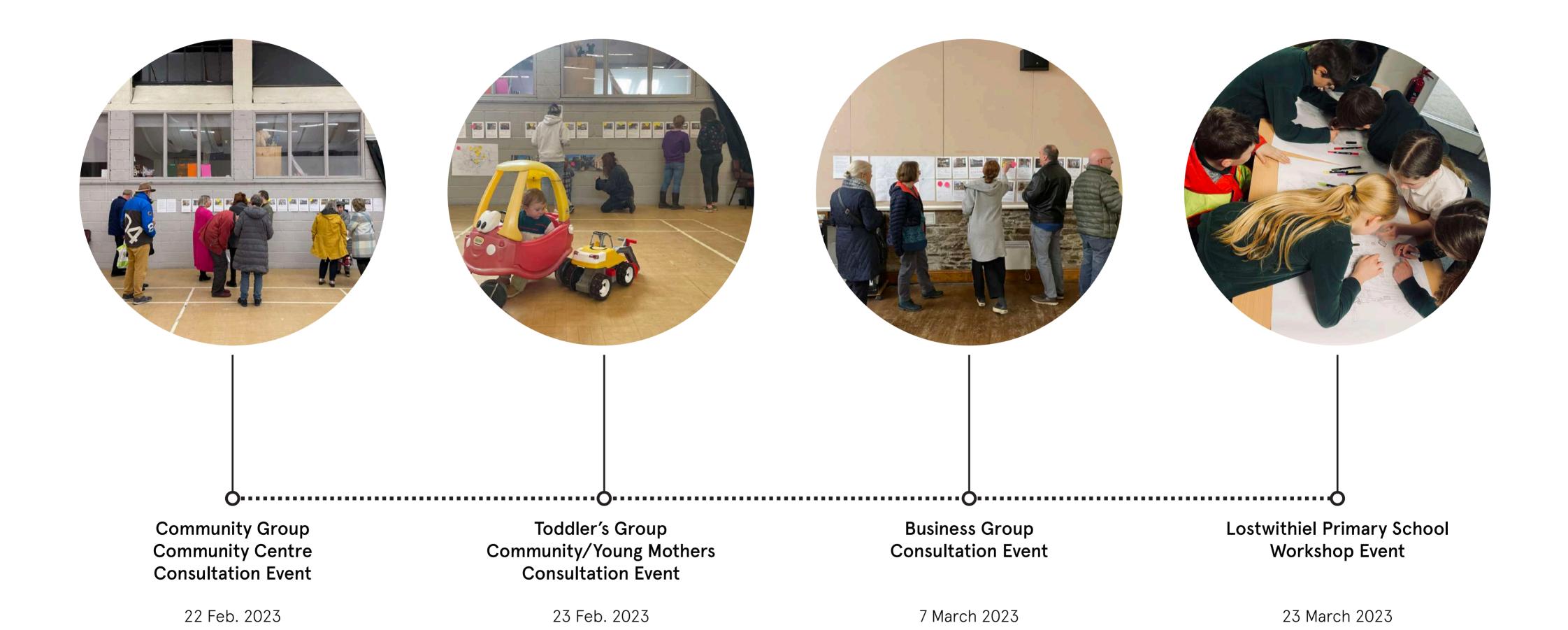
Strengthen the Town's services by supporting community health, well-being, and education.



Respond to the Climate Emergency

Works towards being carbon neutral, and mitigate the expected effects of climate change

Consultation on uses



Feedback on uses



CREATIVE ENTERPRISE HUB

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CENTRAL PARADE Affordable Offices & Retail Spaces, Londo



CO-WORKING SPACES

••••

THE CLAY FACTORY WORK HUB, lyybridge



HUB-FLEXIBLE STUDIO HIRE

 \bullet \bullet \bullet \bullet \bullet \bullet • • • • \bullet • • \bullet

KROWJI, Cornwall



CO-WORKING+VENUE HIRE

• • • \bullet \bullet • • • \bullet

intoBODMIN, Bodmin



FLEXIBLE STUDIOS TO RENT

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OLD MANOR PARK LIBRARY, London



ARTS AND CRAFT PRACTITIONERS

 \bullet \bullet \bullet \bullet \bullet Yes • • • • • \bullet \bullet \bullet \bullet

BOW ARTS, Artist Studios, London



Project example ↑

Project example ↑

PROJECT, Location

MAKE Southwest, The Riverside Mill, Bovey Tracey, Devon



ARTS CENTRE/?

Yes • • • • \bullet \bullet \bullet \bullet \bullet \bullet \bullet \bullet \bullet

Project example ↑

MESSUMS CREATIVE, Wiltshire



COMMERCIAL LET

Do you think there would be demand for this type of use?			ld you lings?	suppor	t this 1	type of	use for t
• • •	Yes						
• • •		(• •			
_							
•							
•	No						

BECKENHAM PLACE MANSION, Beckenham



FARMERS MARKET/FOOD HALL

Relocation of Farmers Market; food hall; food stalls; r Do you think there would be demand for this type of use?	Would you support this type of use buildings?
• • • • • • Y	* • • • •
• • • • •	• • • •
• • •	• • • •
• • • N	

Project example ↑ THE GOODS SHED, Canterbut



REPAIR SHOP

Repair shop	
Do you think there would be demand for this type of use?	Would you support this type of use for the buildings?
Y	* • • • • •
•	

WALTHAM FOREST REPAIR CAFE, Blackhorse Road, London



HOTEL/BED&BREAKFAST

 \bullet \bullet \bullet \bullet \bullet \bullet \bullet \bullet No No • • • • •

Project example ↑

CALLENDER HOSTEL, Callander, Scotland



HERITAGE HOLIDAY LET

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Project example ↑

THE EGYPTIAN HOUSE, Landmark Trust, Cornwall





EVENTS SPACE

Do you think there would be demand for this Would you support this type of use for the type of use? • • \bullet \bullet \bullet

•••• Project example ↑

TRENDERWAY, Weddings and Events, Cornwall

• •



MULTI-FUNCTIONAL COMMUNITY SPACE

Do you think there would be demand for this type of use?

Would you support this type of use for the buildings?

Yes

Yes • • • \bullet \bullet \bullet \bullet \bullet \bullet \bullet \bullet \bullet \bullet • • • •

Project example ↑

Ealing Project, Ealing Broadway Centre, London



FILM THEATRE

Do you think there would be demand for this Would you support this type of use for the buildings? •••••

Project example ↑ SOUTHSEA COMMUNITY CINEMA & ARTS CENTRE, Portsmouth



Do you think there would be demand for this Would you support this type of use for the type of use? Wouldings? Yes • • • • \bullet \bullet \bullet \bullet

Project example ↑ TAVISTOCK GUILDHALL, Devon

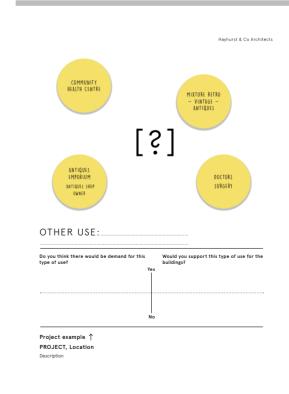


Do you think there would be demand for this type of use?

Would you support this type of use for the buildings?

Yes

Project example ↑ ELY MUSEUM, Cambridge-shire



Observations on uses

Hayhurst & Co Architects

- Arts, culture and heritage based uses proved to be the most popular, with arts studios and arts and crafts practitioners gaining the most dots in support.
- The arts centre, heritage visitors centre and museum relocation were well supported.
- Uses with a more commercial basis proved more divide opinions, with the farmers market, crafts shop, film theatre and community space clearly splitting votes due to conflict with existing provision in the town.
- There were mixed views on co-working and flexible working space uses, and opinions on the demand for these were unclear.
- Residential accommodation was supported but with some of the consultees strongly against this use.
- Holiday let and Bed & Breakfast uses gained opposition.
 However, when the concept of a community run facility was
 discussed consultees became interested and more receptive
 to the idea.
- It was clear that not all the information presented was fully engaged with by consultees at the events and few read the detail of the case-studies presented and instead reacted to the use titles. Some noted this and after further discussion over how a use might work within the town changed their vote.
- A number of new uses were added during the process of consultation including residential accommodation, a doctors surgery and an antiques emporium.



CREATIVE ENTERPRISE HUB

Complexity to deliver	•	•	•	•	•	
Community benefit	•	•	•	•	0	
Heritage impact	•	•	0	0	0	
Demand	•	•	•	0	0	
Financial Viability	•	0	0	0	0	

Project example ↑



CO-WORKING SPACES

Dedicated spaces with varied hot-desk space; virtual, flexi office spaces; short and long-term use									
Complexity to deliver	•	•	0	0	0				
Community benefit	•	•	0	0	0				
Heritage impact	•	0	0	0	0				
Demand	0	0	0	0	0				
Financial Viability	0	0	0	0	0				

Project example ↑ THE CLAY FACTORY WORK HUB, lvybridge



HUB-FLEXIBLE STUDIO HIRE

Project example ↑ KROWJI, Cornwall

Large room for hire; meetings, yoga, baby/toddler groups, regular arts and crafts events etc.									
Complexity to deliver	•	0	0	0	0				
Community benefit	•	•	0	0	0				
Heritage impact	•	0	0	0	0				
Demand	•	•	0	0	0				
Financial Viability	0	0	0	0	0				



CO-WORKING+VENUE HIRE

Complexity to deliver	•	•	0	0	0	
Community benefit	•	0	0	0	0	
Heritage impact	•	0	0	0	0	
Demand	•	0	0	0	0	
Financial Viability	0	0	0	0	0	

Project example ↑
intoBODMIN, Bodmin



FLEXIBLE STUDIOS TO RENT

Complexity to deliver Community benefit Heritage impact Demand Financial Viability O O O O O O O O O O O O O O O O O O O							
Heritage impact Demand Demand	Complexity to deliver	•	•	0	0	0	
Demand • • • •	Community benefit	•	•	•	•	0	
• • • • •	Heritage impact	•	0	0	0	0	
Financial Viability	Demand	•	•	•	•	0	
	Financial Viability	•	•	0	0	0	

Project example ↑ OLD MANOR PARK LIBRARY, London



ARTS AND CRAFT PRACTITIONERS

Dedicated studio spaces and facilities, potential for sales									
Complexity to deliver	•	•	0	0	0				
Community benefit	•	•	•	•	0				
Heritage impact	•	0	0	0	0				
Demand	•	•	•	•	0				
Financial Viability	•	•	0	0	0				

Project example ↑



0 0 0 0 \bullet \bullet \circ \circ \bullet 0 0 0 0

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ARTS CENTRE/?

MESSUMS CREATIVE, Wiltshire

Financial Viability



COMMERCIAL LET

Retail / Shop						
Complexity to deliver	•	•	•	0	0	
Community benefit	•	0	0	0	0	
Heritage impact	•	•	0	0	0	
Demand	0	0	0	0	0	
Financial Viability	•	0	0	0	0	



FARMERS MARKET/FOOD HALL

Complexity to deliver	•	•	•	0	0
Community benefit	•	•	•	0	0
Heritage impact	•	0	0	0	0
Demand	•	•	0	0	0
Financial Viability	•	0	0	0	0



REPAIR SHOP

Complexity to deliver	•	•	•	0	0	
Community benefit	•	•	•	•	0	
Heritage impact	•	0	0	0	0	
Demand	•	•	•	0	0	
Financial Viability	0	0	0	0	0	

WALTHAM FOREST REPAIR CAFE, Blackhorse Road, London



COMMUNITY BED&BREAKFAST

Complexity to deliver	•	•	•	0	0
Community benefit	•	•	0	0	0
Heritage impact	•	•	•	0	0
Demand	•	•	0	0	0
Financial Viability	•	•	•	•	0



HERITAGE HOLIDAY LET

Project example ↑

BOW ARTS, Artist Studios, London

Complexity to deliver	•	•	•	0	0
Community benefit	•	0	0	0	0
Heritage impact	•	•	0	0	0
Demand	•	•	0	0	0
Financial Viability	•	•	•	0	0

THE EGYPTIAN HOUSE, Landmark Trust, Cornwall



RENTED RESIDENTIAL ACCOMMODATION?

					_
Complexity to deliver	•	•	•	•	0
Community benefit	•	0	0	0	0
Heritage impact	•	•	•	•	0
Demand	•	•	•	•	•

PROJECT, Location



EVENTS SPACE

Complexity to deliver	\bullet \bullet \bullet \circ \circ
Community benefit	\bullet \bullet \bullet \circ
Heritage impact	• • 0 0 0
Demand	\bullet \bullet \circ \circ
Financial Viability	• • • • •



Complexity to deliver	•	•	•	0	0
Community benefit	•	•	•	0	0
Heritage impact	•	0	0	0	0
Demand	•	•	0	0	0
Financial Viability	0	0	0	0	0

Ealing Project, Ealing Broadway Centre, London



FILM THEATRE

Complexity to deliver	•	•	0	0	0
Community benefit	•	•	0	0	0
Heritage impact	•	0	0	0	0
Demand	•	0	0	0	0
Financial Viability	0	0	0	0	0

SOUTHSEA COMMUNITY CINEMA & ARTS CENTRE, Portsmouth



Complexity to deliver	•	•	0	0	0	
Community benefit	•	•	•	•	0	
Heritage impact	•	0	0	0	0	
Demand	•	•	•	•	0	
Financial Viability	0	0	0	0	0	

Project example ↑ TAVISTOCK GUILDHALL, Devon



MUSEUM EXTENSION/RELOCATION

Complexity to deliver	•	•	•	•	0
Community benefit	•	•	0	0	0
Heritage impact	•	0	0	0	0
Demand	•	0	0	0	0
Financial Viability	0	0	0	0	0

Project example \uparrow ELY MUSEUM, Cambridge-shire

(Scores are from LOW to HIGH)

- Complexity to Deliver from low to high complexity to deliver the new building use; considering design, constructional, and functional issues associated with establishing the new building use.
- **Community Benefit** from low to high community benefit of the use; considering what the use provides the community in regards to new facilities, economy and social benefits.
- Adverse Heritage Impact from low to high impact on the buildings heritage; considering detrimental impact to building fabric or character that may make the development on viable due to planning and listed-building constraints.
- **Demand** from low to high demand with regard to the building use; considering assumed and measured demand, as well as popularity within the community.
- Financial Viability from low to high outcome of the income and running cost for the use; considering assumed and measured financial profit and losses of similar building uses.



Heritage and Creative Arts Centre with Artists' Studios

Strategic Concept

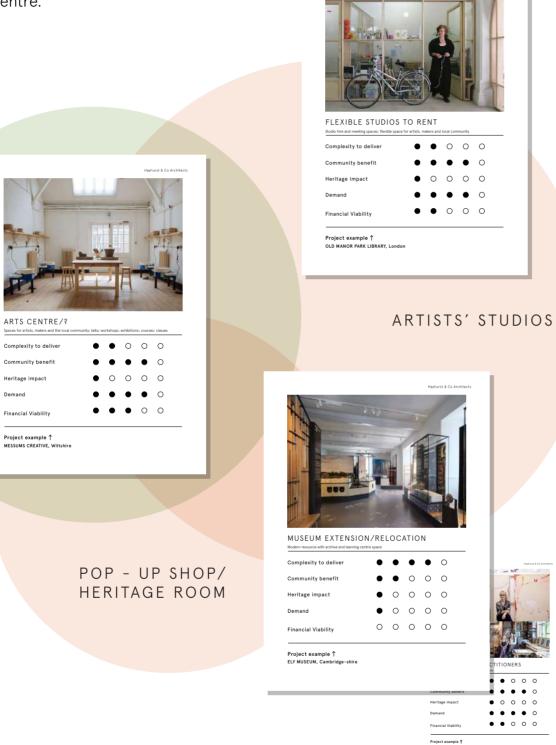
Heritage & Arts Centre / Events Space

- Flexible events space for hire catering to heritage, arts and crafts events, exhibitions, workshops, classes and short courses, led by historians, local arts practitioners and artists.
- · Taprell House to be remodelled to create a range of specialist spaces for heritage and arts events over two levels.
- Conceived as a high-quality and unique heritage space, the centre would provide a different offer to other hire spaces within the town. It would focus on catering to organised events and specialist cultural events rather than open to general hire.

ARTS CENTRE/

EVENTS SPACE

- It would be available for community and heritage-based events, in collaboration with the Museum and to cater for seasonal town
- The new venue would have a specific heritage focus, creating a unique attraction for organised events and become an attraction for new visitors to Lostwithiel. It would create opportunities for economic benefit to local businesses in the town



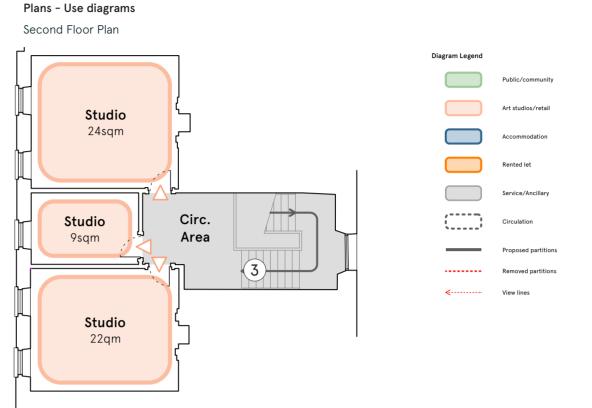
Heritage Room / Pop-up Shop and Events

- Use of Mayor's Parlour as a flexible space for heritage events, community use and as a pop-up space for seasonal and town events.
- · Minimal intervention to space, but alterations to improve access and visibility from the street.
- · A heritage space on the high street would be a beacon for visitors, it could serve as a visitor centre and could create mutual benefits for the town through its use by the Museum as a heritage centre, and by the town for seasonal events.

Artists' Studios

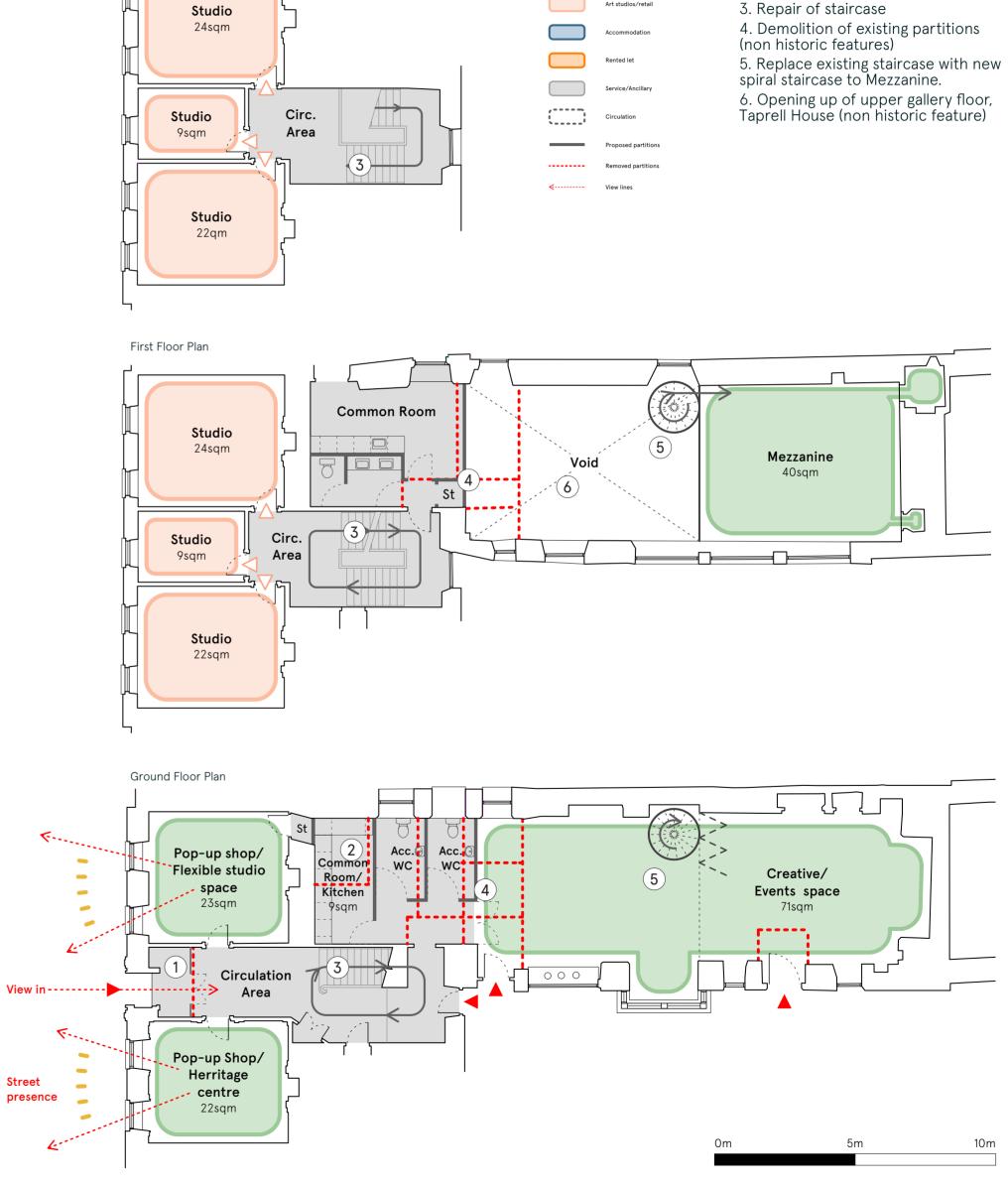
- Artists' studios provided in the existing rooms to the upper floors of Edgcumbe House, with minimal alteration other than refurbishment of fabric.
- Rooms offered for rent to arts and crafts practitioners with potential to extend use as workspace to other local creatives or small-scale businesses.
- Incorporate a common space for facilities for tenants, including toilets, shared kitchenette and art sinks.
- New creative workplaces in the centre of town, would create a more diverse urban fabric and potentially create new opportunities for creative and community engagement.

Development Proposal

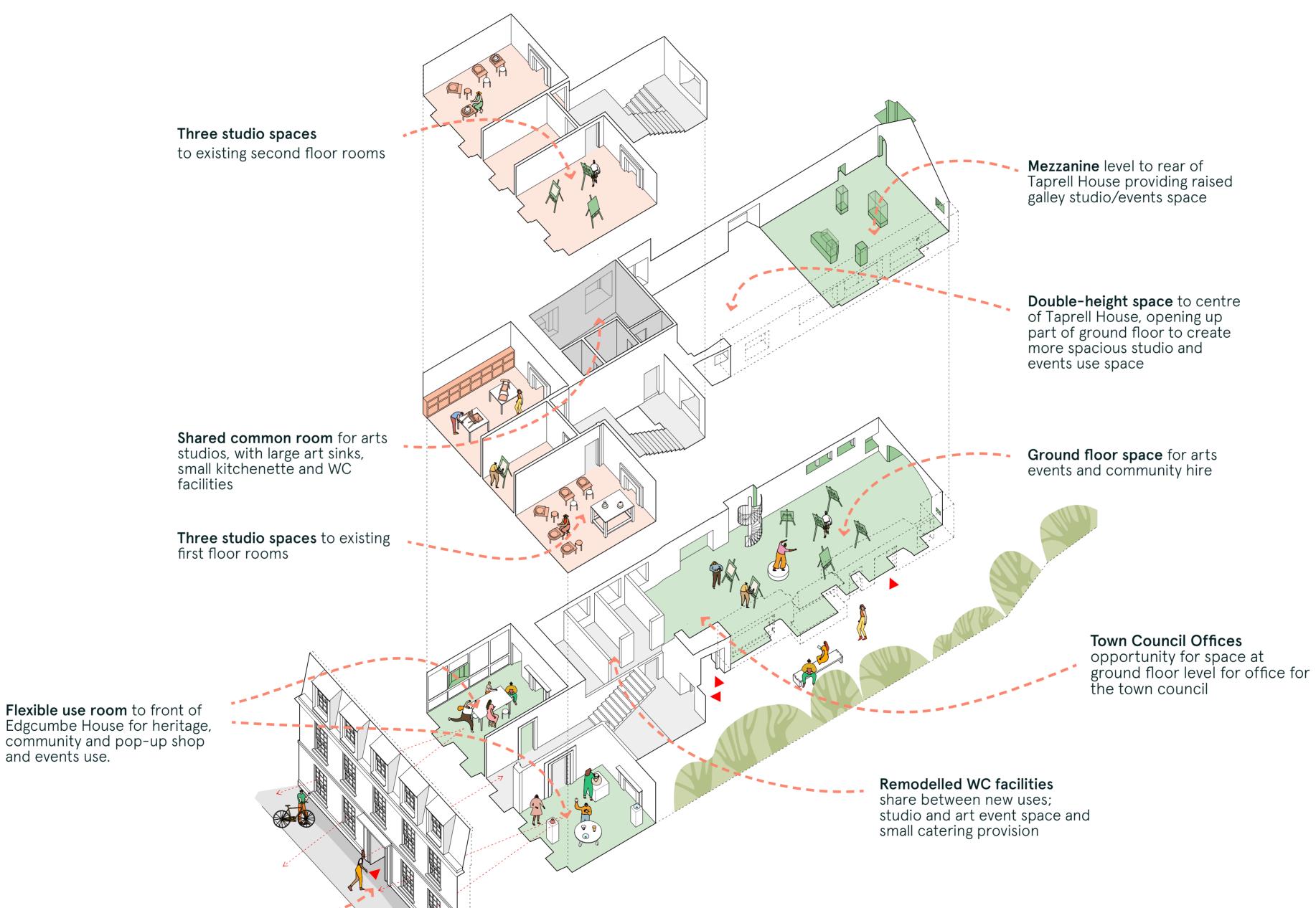


List of works

- 1. Opening up of internal porch
- 2. Demolition of bomb shelter



Heritage and Creative Arts Centre with Artists' Studios



Entrance opened up to provide improved access and good visibility from the street

and events use.

Heritage and Creative Arts Centre with Artists' Studios

Financial Viability

Strategy 1: Heritage and Creative Arts Centre with Artists' Studios

Projected income				Base	Baseline Target			
Proposed Use	Details	GIA (sq.M)	Rental Value (PA)	Estiimated Occupancy (% per annum)	Estimated Income (£)	Estiimated Occupancy (% per annum)	Estimated Income (£)	Source / Supporting Information
Community areas	Pop-up shop/ meeting room/ studio spaces to GF Edgcumbe House	45	£5,200	20.00%	£1,040	20.00%	£1,040	Based on comparative rental income of small shops within Lostwithiel, approx. £100/week
	Events space to GF Tapprell House including mezzanine level	111	£100,000	7%	£7,000	15%	£15,000	Based on assumed hire income of £275/day with assumed occupancy of 2 full days hire per month, comparative income to other rental spaces. Assumed potential opportunity for more regular use due to hybrid use by studios.
Studio spaces	Larger studio space, 1F - hire to artists/commercial	24	£2,600	70%	£1,820	90%	£2,340	Based on indicative rates for studio spaces space of £50/week and consultation with local artists who pay in the region of £200-250/month.
	Larger studio space, 1F - hire to	22	£2,600	70%	£1,820	90%	£2,340	
	artists/ commercial Smaller studio space, 1F - hire to	9	£2,080	70%	£1,456	90%	£1,872	Assumed lower value for smaller room.
	artists/ commercial							Assumed lower value for smaller room.
	Larger studio space, 2F - hire to artists/ commercial	24	£2,600	70%	£1,820	90%	£2,340	
	Larger studio space, 2F - hire to	22	£2,600	70%	£1,820	90%	£2,340	
	artists/ commercial Smaller studio space, 2F - hire to artists/ commercial	9	£2,080	70%	£1,456	90%	£1,872	Assumed lower value for smaller room.
Total Income					£18,232		£29,144	
Projected expenditu	ure							
Management costs/	wages		£9,900	100%	£9,900	100%	£9,900	Management costs for one part-time staff member to manage bookings, access
Cleaning			£3,120	100%	£3,120	100%	£3,120	day-to-day management of studio spaces and community space. 0.3 FTE of £22k/a, inc. employers contribution/ pension Say cleaning of community and common parts areas, £60x52 weeks. Excludes
Book keeping			£1,000	100%	£1,000	100%	£1,000	studios. Based on comparative costs to similar organisations
Advertising and mar	keting costs		£500	100%	£500	100%	£500	Figure may fluctuate depending on business model
IT and website main	tenance		£500	100%	£500	100%	£500	Figure may fluctuate depending on business model
Insurance, building a	and public liability		£1,500	100%	£1,500	100%	£1,500	
Health and safety			£500	100%	£500	100%	£500	
-	munity and common parts)		£3,000	70%	£2,100	90%	£2,700	Estimate
	guisher testing (community and commor	n parts)	£500	100%	£500	100%	£500	Based on comparative costs to similar organisations
Water and sewage			£1,000	100%	£1,000	100%	£1,000	5 W
Commercial Waste			£1,000	100%	£1,000	100%	£1,000	Estimate
Repairs and mainter Sundry costs	idilce		£1,500 £250	100% 100%	£1,500 £250	100% 100%	£1,500 £250	Notional figure,
Telephone/broadba	and and wifi		£500	100%	£500	100%	£500	Based on comparative costs to similar organisations
Bank charges	- · · · · · · · · · · · · · · · · · · ·		£250	100%	£250	100%	£250	Based on comparative costs to similar organisations
Business rates			£1,000	100%	£1,000	100%	£1,000	Assume reduction to business rates due to size (if multiple uses) or if
Contingency on Cos	ets		£5,000	100%	£5,000	100%	£5,000	management structure is charity or other similar status Notional figure
Total Expenditure					£30,120		£30,720	
Notional Profit/Los	ss				-£11,888		-£1,576	

Meeting the Brief

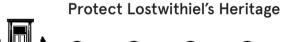
Proposal Benefits:

- This proposal responds well in providing new uses that are supported by members of the local community, consulted through this study.
- The new uses require only minimal changes to the existing buildings and so the conversion of the buildings could be delivered for a relatively low capital budget.
- The proposals heritage and cultural uses and opportunity for community benefits put it in a good position for funding for capital

Proposal Risks:

- Even with a high estimated occupancy, this strategy does not appear to be able to work financially independent. It would require some sort of external financial support, which may not be able to be maintained.
- The proposal has low risk in regard to conversion of the existing building to its new use, but detail design development would need to undertaken with the planning department and Historic England.
- The proposal provides studio spaces that are not fully-accessible. The proposal could be designed to include a ground-level studio space that is accessible but this would reduce space at this level for cultural or community use.

Meeting the Project's Vision:













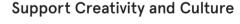


















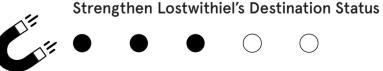






































Heritage and Creative Arts Centre with Associated Guest Accommodation

Strategic Concept

Heritage & Arts Centre / Events Space

- Flexible events space for hire catering to heritage, arts and crafts events, exhibitions, workshops, classes and short courses, led by historians, local arts practitioners and artists.
- Taprell House to be remodelled to create a range of specialist spaces for heritage and arts events over two levels.
- Conceived as a high-quality and unique heritage space, the centre would provide a different offer to other hire spaces within the town. It would focus on catering to organised events and specialist cultural events rather than open to general hire.



 The new venue would have a specific heritage focus, creating a unique attraction for organised events and become an attraction for new visitors to Lostwithiel. It would create opportunities for economic benefit to local businesses in the town centre.

POP - UP SHOP/





COMMUNITY BED&BREAKFAST

Heritage Room / Pop-up Shop and Events Space

- Use of Mayor's Parlour as a lounge space for B&B guests and as a flexible space for heritage events, community use and other events.
- Minimal intervention to space, but alterations to improve access and visibility of it from the street.
- A heritage space on the high street would be a beacon for visitors, it could serve as a visitor centre and could create mutual benefits for the town through its use by the Museum as a heritage centre and by the town for events.

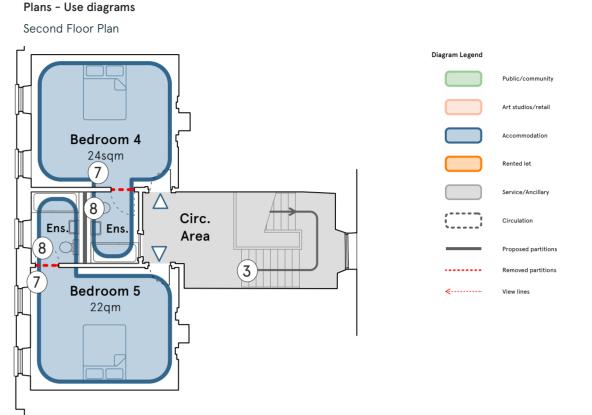
Community-run, Guest Accommodation associated with Heritage and Arts Centre use

- Unique and heritage-focused guest accommodation, based on a bed and breakfast model.
- A community run business providing opportunities for employment to local people and potentially hospitality and cultural organisation training for young people.
- Guest bedrooms with en-suite bathrooms provided in the upper floors of Edgcumbe House, with conservation and refurbishment of historic fabric and some remodelling of rooms to provide modern facilities.
- A breakfast room to the ground floor provides a flexible space for guests, in which catering could be provided by a local business or café, providing economic benefit back to local businesses.

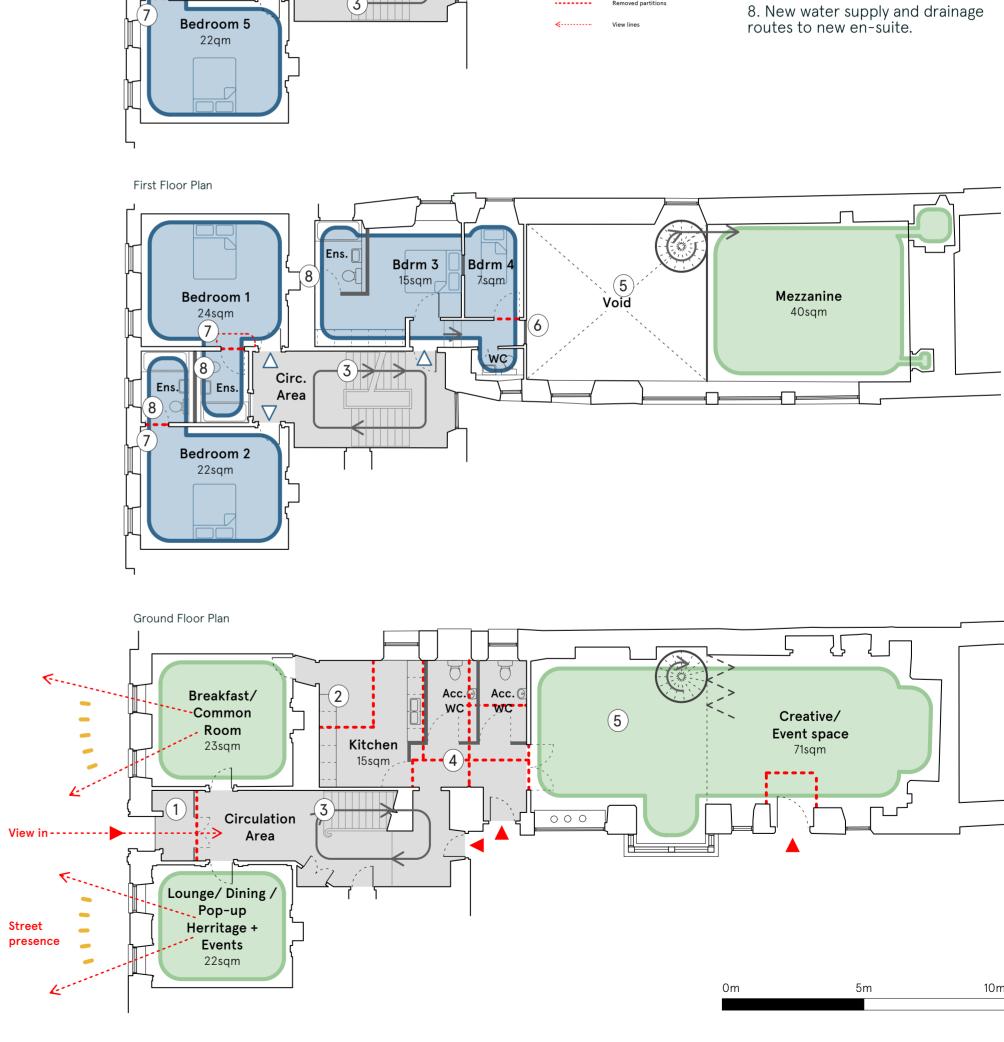
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- Light kitchenette facilities associated with the ground floor spaces to Edgcumbe House could also be used flexibly by the Heritage & Arts Centre as well as the community for pop-up events associated with seasonal and town events.
- A unique heritage accommodation offer in the centre of town would attracting new visitors to Lostwithiel and create opportunities for economic benefit to local businesses, restaurants and shops.

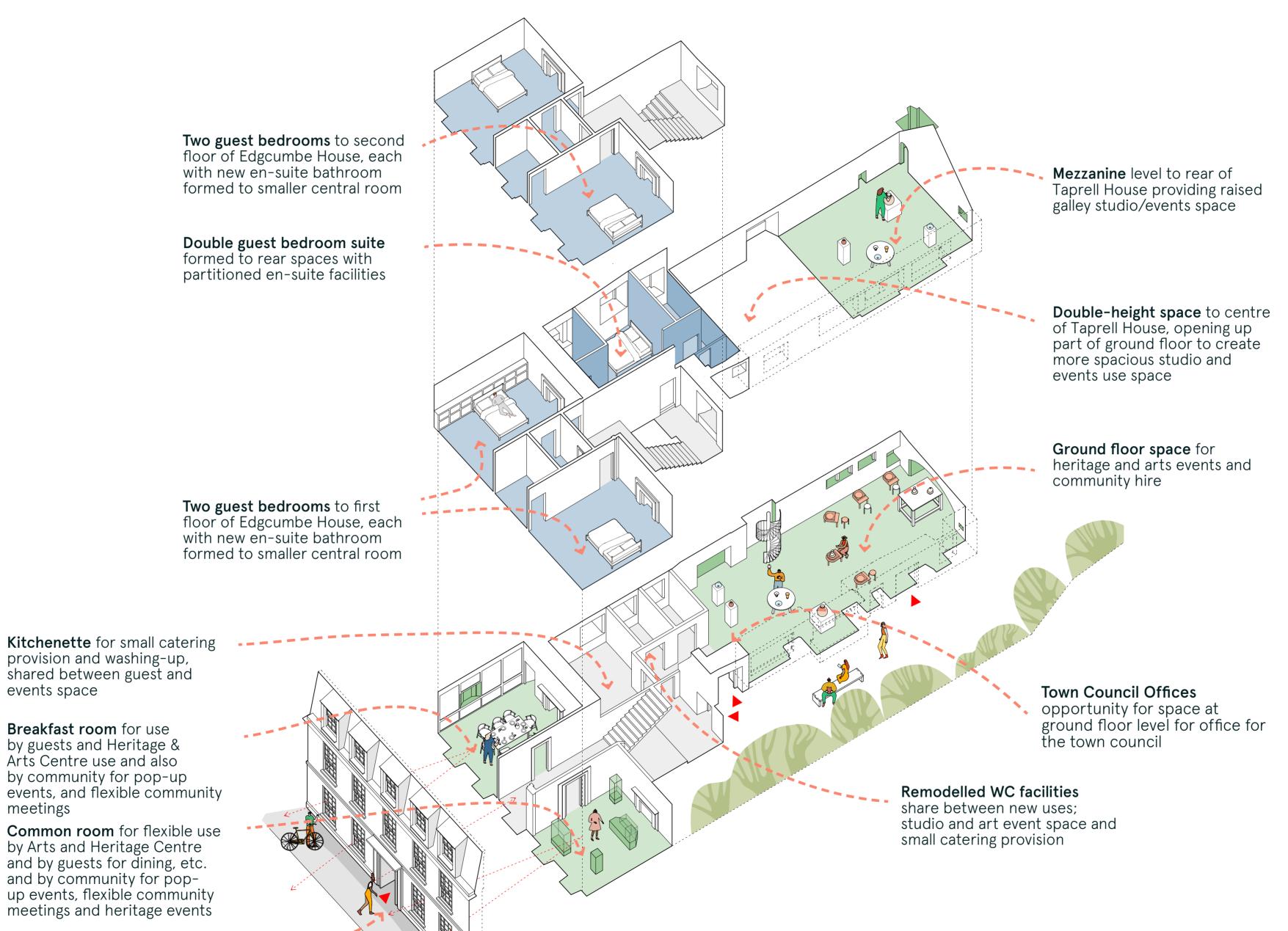
<u>Development Proposal</u>



- List of works
- 1. Opening up of internal porch
- 2. Demolition of bomb shelter
- 3. Repair of staircase
- 4. Demolition of existing partitions (non historic features)
- 5. Replace existing staircase with new spiral staircase to Mezzanine.
- 6. Opening up of upper gallery floor, Taprell House (non historic feature)
- 7. Opening with jib door to new ensuite bathroom.



Heritage and Creative Arts Centre with Associated Guest Accommodation



Entrance opened up to provide improved access and good visibility from the street

events space

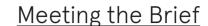
meetings

Heritage and Creative Arts Centre with Associated Guest Accommodation

Financial Viability

Strategy 2: Heritage and Creative Arts Centre with Associated Guest Accommodation

Projected income				Base	line	Tar	get	
Proposed Use	Details	GIA (sq.M)	Rental Value (PA)	Estiimated Occupancy (% per annum)	Estimated Income (£)	Estiimated Occupancy (% per annum)	Estimated Income (£)	Source / Supporting Information
Community areas	Breakfast/Common Room and Lounge/Dining Room occasional use for events hire and heritage events, to GF Edgcumbe House	45	£5,200	20.00%	£1,040	20.00%	£1,040	Based on comparative rental income of small shops within Lostwithiel, approx. £100/week
	Events space to GF Tapprell House including mezzanine	111	£100,000	7%	£7,000	15%	£15,000	Based on assumed hire income of £275/day with assumed occupancy of 2 full days hire per month, comparative income to other rental spaces. Assumed opportunity for greater seasonal demand due to hybrid use with Guest
Community-run, Heritage Guestrooms	Bedroom 1 - 1F larger suite	28	£36,500	30%	£10,950	50%	£18,250	Accommodation and whole building hire opportunities. Based on £100/night, comparative rate for other B&B offers locally (allowing for seasonal variation) Also comparative income to similar accommodation offer locally with a 25%
	Bedroom 2 - 1F larger suite	27	£36,500	30%	£10,950	50%	£18,250	occupancy rate – used for baseline model Based on £100/night,
	Bedroom 3 - rear 1F, double room suite	22	£31,025	30%	£9,308	50%	£15,513	Based on £85/night, assumed lower value for smaller room.
	Bedroom 4 - 2F smaller suite Bedroom 5 - 2F smaller suite	28 27	£25,550 £25,550	30% 30%	£7,665 £7,665	50% 50%	£12,775 £12,775	Based on £70/night, assumed lower value for smaller room. Based on £70/night, assumed lower value for smaller room.
Total Income					£54,578		£93,603	
Projected								
Management costs/ w	rages		£19,800	100%	£19,800	100%	£19,800	Management costs for one part-time staff member to manage bookings, access, day-to-day management of studio spaces and community space. 0.6FTE of £22k/a, Inc. employers contribution/pension
Cleaning			£3,120	100%	£3,120	100%	£3,120	Say, cleaning of community and common parts areas, £60x52 weeks. Excludes
Cleaning/linen B&B			£36,500	25%	£9,125	40%	£14,600	Say allowance for cleaning and linen to 5.No B&B rooms £200, average stay 2
Book keeping			£1,000	100%	£1,000	100%	£1,000	Based on comparative costs to similar organisations
Advertising and marke	· ·		£1,000	100%	£1,000	100%	£1,000	Figure may fluctuate depending on business model
IT and website mainte			£1,000	100%	£1,000	100%	£1,000	Figure may fluctuate depending on business model
Insurance, building an	nd public liability		£3,000	100%	£3,000	100%	£3,000	
Health and safety	unity and common parts)		£500	100% 50%	£500 £1,750	100% 80%	£500	Estimata
•	unity and common parts) uisher testing (community and common p	arts)	£3,500 £500	100%	£500	100%	£2,800 £500	Estimate Based on comparative costs to similar organisations
Water and sewage	and common p	our (3)	£1,000	100%	£1,000	100%	£1,000	Bused on comparative costs to similar organisations
Commercial Waste			£1,000	100%	£1,000	100%	£1,000	Estimate
Repairs and maintena	nce		£1,500	100%	£1,500	100%	£1,500	Notional figure,
Sundry costs			£250	100%	£250	100%	£250	
Telephone/ broadban	d and wifi		£500	100%	£500	100%	£500	Based on comparative costs to similar organisations
Bank charges			£250	100%	£250	100%	£250	Based on comparative costs to similar organisations
Business rates Contingency on Costs			£1,000 £5,000	100%	£1,000 £5,000	100%	£1,000 £5,000	Assume reduction to business rates due to size (if multiple uses) or if management structure is charity or other similar status Notional figure
	•		20,000	100%		100%		Notional ligui e
Total Expenditure					£51,295		£57,820	
Notional Profit/ Loss					£3,283		£35,783	



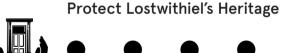
Proposal Benefits:

- This proposal responds well in providing a new use that is heritage and culture based. The guest accommodation element differs to the B&B use presented in the community consultation on uses and so need further consultation to understand the level of support within the community.
 - The new uses require more extensive changes to the existing buildings, especially associated with changes to the upper floors to form en-suite guest accommodation.
 - The proposals heritage and cultural use and opportunity for community benefits put it in a good position for funding for capital works. The guest accommodation may restrict the routes for funding opportunities.

Proposal Risks:

- With a moderate estimate occupancy, this strategy can be financially independent. The operations of the guest accommodation and use with the Heritage and Arts Centre would need to be established, but the model gives some flexibility .
- The proposal has some risk in regard to conversion of the existing building to its new use, consultation on the designs would need to undertaken with the planning department and Historic England.
- The proposal provides accommodation that is not fully-accessible.

Meeting the Project's Vision:

















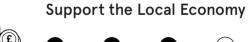






















































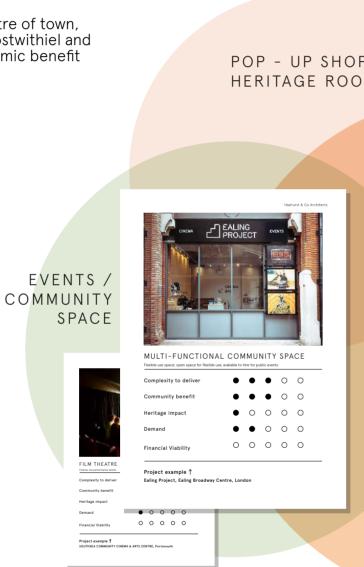




Strategic Concept

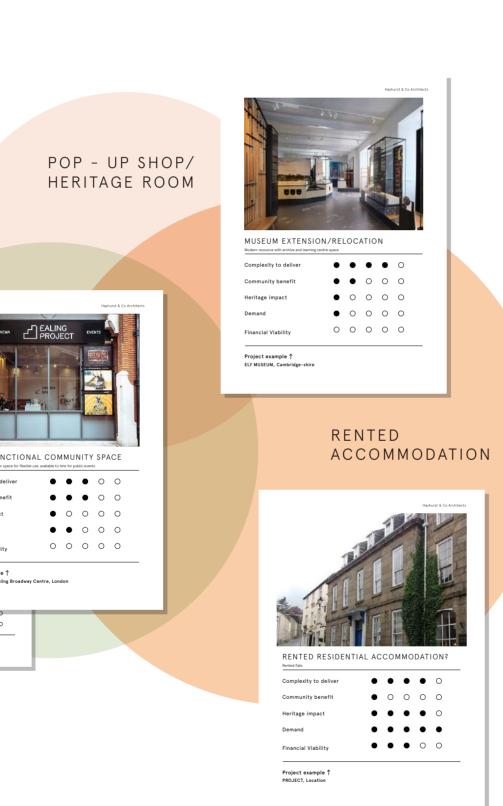
Events Space

- Flexible studio space for hire catering to varied cultural events, classes and short courses.
- Taprell House to be remodelled to create a range of events spaces over two levels.
- Conceived as a high-quality, unique heritage events space, the centre would provide a different offer to other hire spaces within the town.
- Flexible use of events space for community and large heritage-based events, in collaboration with the Museum.
- The new venue, created in centre of town, would attract new visitors to Lostwithiel and create opportunities for economic benefit to local businesses and shops.



Heritage Room / Pop-up Shop and Events Space

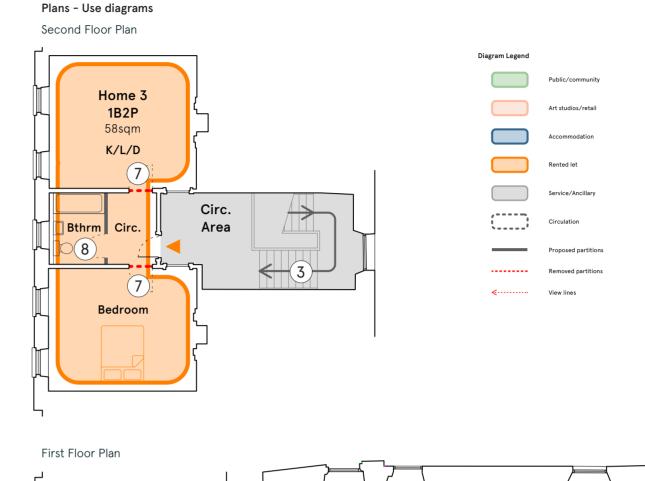
- Use of Mayor's Parlour as a flexible space for heritage events, community use and as a pop-up space for seasonal and town events.
- Minimal intervention to space, but alterations to improve access and visibility from the street.
- A heritage space on the high street would be a beacon for visitors, it could serve as a visitor centre and could create mutual benefits for the town through its use by the Museum as a heritage centre and by the town for events.



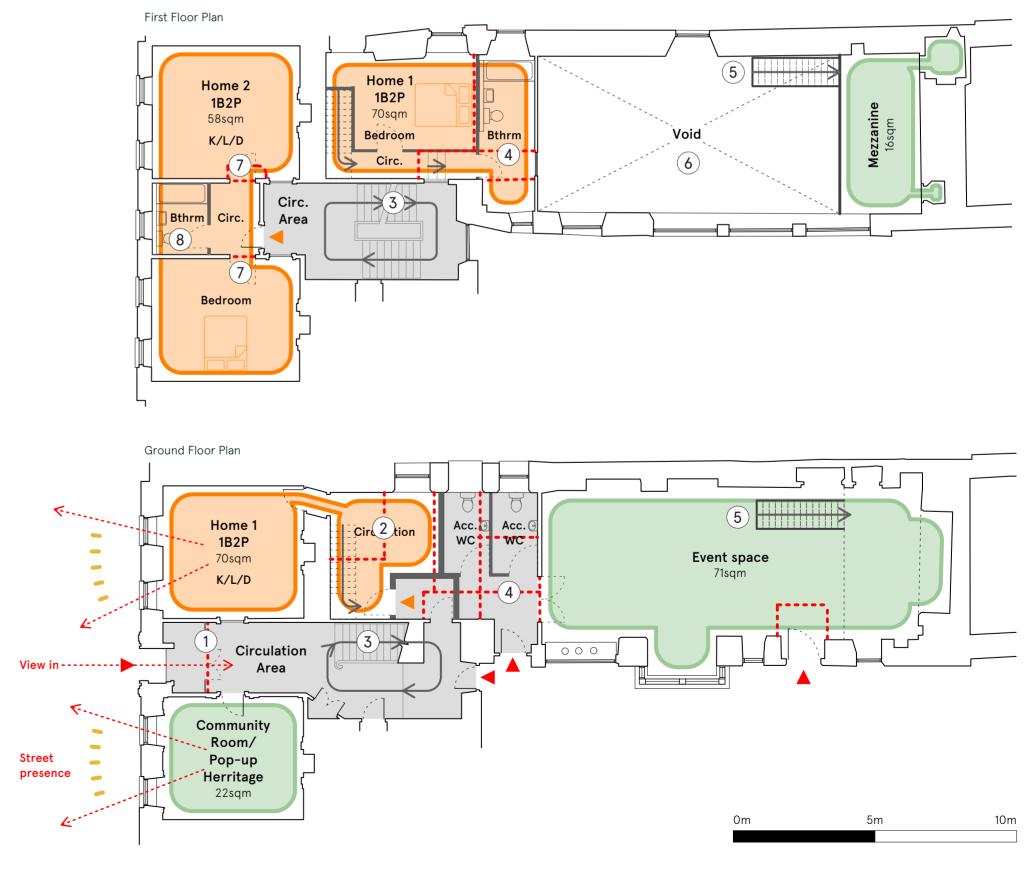
Rental Accommodation

- Three new homes created in Edgcumbe House, with conservation and refurbishment of historic fabric as well as some remodelling of building to provide modern facilities and new spatial arrangement.
- Flats will be 1-bed 2-person homes and NDSS compliant, but will not be fully accessible dwellings.
- New rental accommodation would provide new homes in the centre of town.

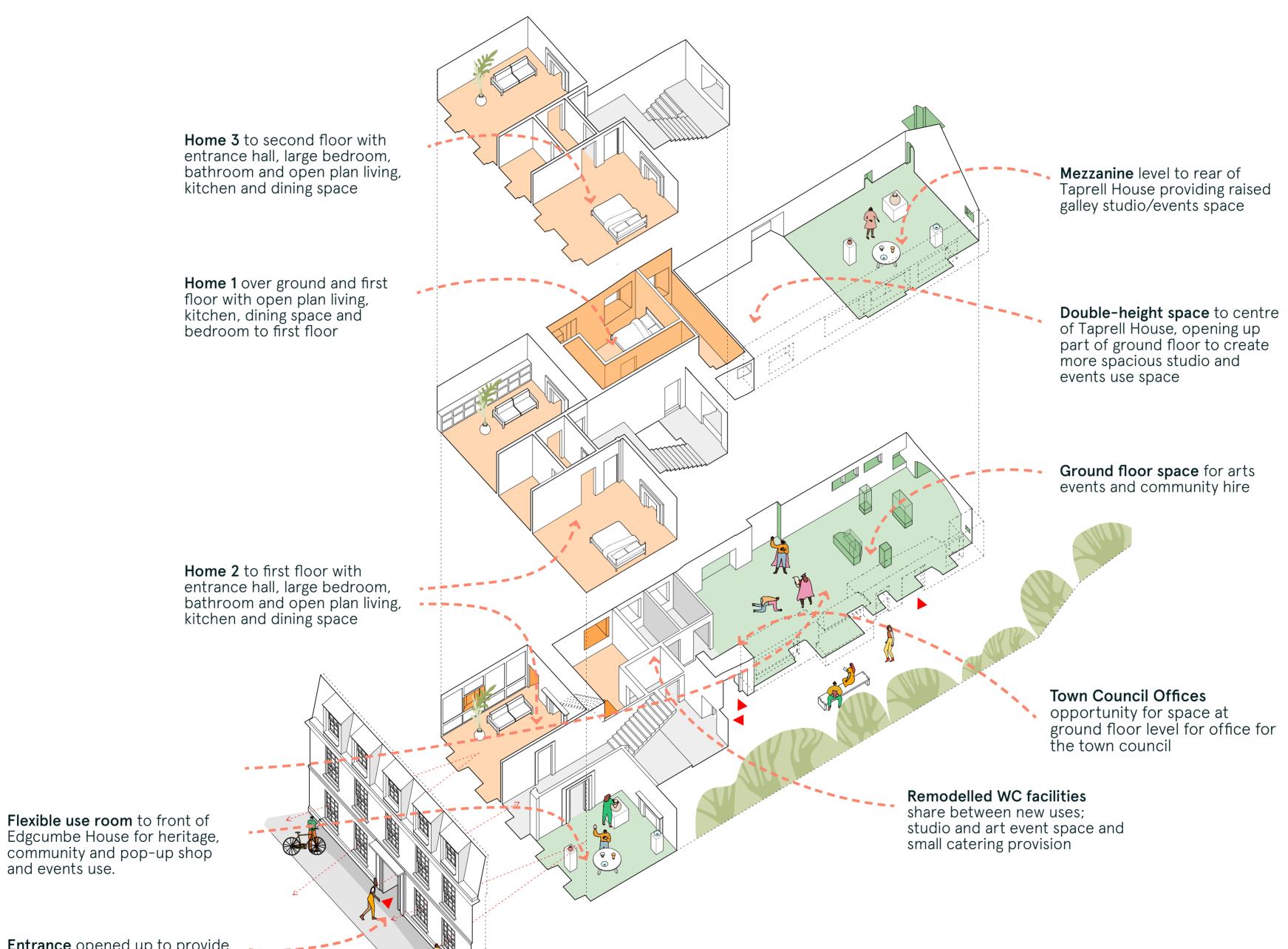
<u>Development Proposal</u>



- List of works
- 1. Opening up of internal porch
- 2. Demolition of bomb shelter
- 3. Repair of staircase
- 4. Demolition of existing partitions (non historic features)
- 5. Replace existing staircase with new staircase to Mezzanine.
- 6. Opening up of upper gallery floor, Taprell House (non historic feature)
- 7. Opening with jib door for new flat circulation.
- 8. New water supply and drainage routes to new en-suite.



Event Spaces and Residential Accommodation



Entrance opened up to provide good access and visibility from the street

Event Spaces and Residential Accommodation

Financial Viability

Strategy 3: Events Space and Residential accommodation

and meeting room to GE, Reyors	ted income		Baseline		Target	
Projected Proj	ed Use Details		Occupancy Inco	me Occupanc	y Income	Source / Supporting Information
Including mezzanina	and meeting room to GF, May		£50	00	£500	Assumed most events are associated with Museum or community, but there may be some limted, occasional meeting room hire associated with events.
Residential Home 1: 182P over two levels 58 \$7,800 95% £7,410 95% £7,410 Eased on comparative rental income of 182P rental package of the comparative rental income of 182P rental package of 182P rental pac	·	ouse 111 £100,000	00,000 7% £7,0	00 10%	£10,000	Based on assumed hire income of £275/day with assumed occupancy of 2 full days hire per month, comparative income to other rental spaces. Assumed potential for limited/ lower demand due to conflict with residential
Frozented		58 £7,800	£7,800 95% £7,4	95%	£7,410	Based on comparative rental income of 1B2P rental properties within
Projected Proj	Home 2; 1B2P to 1F	58 £7,800	27,800 95% £7,4	95%	£7,410	
Projected Proj	Home 3; 1B2P ro 2F	70 £7,200	27,200 95% £6,8	95%	£6,840	Based on £600/m, assumed lower value for lower ceilings.
Management costs/ wages	ıcome		£29,	160	£32,160	
Cleaning	ted					
Cleaning E3,120 100% E3,120 100% E3,120 100% E3,120 Say cleaning of community and common parts areas, £6 studios. Studios St	ement costs/ wages	£9,900	£9,900 100% £9,9	00 100%	£9,900	Management costs for one part-time staff member to manage bookings, access, day-to-day management of studio spaces and community space. 0.3 FTE of
Book keeping	ng	£3,120	£3,120 100% £3,1	20 100%	£3,120	Say cleaning of community and common parts areas, £60x52 weeks. Excludes
Trand website maintenance	eeping	£1,000	£1,000 100% £1,0	00 100%	£1,000	
Insurance, building and public liability £1,500 100% £1,500 100% £500 100% £500 100% £500 100% £500 100% £500 100% £500 100% £500 100% £500 100% £500 Estimate Light and heat (community and common parts) £1,500 100% £1,500 100% £1,500 Estimate Fire alarm and extinguisher testing (community and common parts) £500 100% £500 100% £500 Based on comparative costs to similar organisations Water and sewage £1,000 100% £1,000 100% £1,000 Estimate Commercial Waste £1,000 100% £1,000 100% £1,000 Estimate Repairs and maintenance £1,500 100% £1,500 100% £1,500 Notional figure, Sundry costs £250 100% £250 100% £250 Telephone/ broadband and wifi £500 100% £500 Based on comparative costs to similar organisations Bank charges £200 100% £200 100% £200 Based on comparative costs to similar organisations Business rates £1,000 100% £1,000 100% £1,000 Assume reduction to business rates due to size (if mult management structure is charity or other similar status by residents Contingency on Costs £5,000 100% £5,000 100% £5,000 Notional figure,		£500	£500 100% £50	100%	£500	Figure may fluctuate depending on business model
Health and safety £500 100% £500 100% £500 100% £500 Estimate Light and heat (community and common parts) £1,500 100% £1,500 100% £500 Based on comparative costs to similar organisations Water and sewage £1,000 100% £1,000 100% £1,000 Estimate Repairs and maintenance £1,500 100% £1,500 100% £1,500 Notional figure, Sundry costs £250 100% £250 100% £250 Telephone/ broadband and wifi £500 100% £200 100% £200 Based on comparative costs to similar organisations Business rates £1,000 100% £2,000 100% £200 Based on comparative costs to similar organisations E5,000 100% £2,000 100% £200 Based on comparative costs to similar organisations Contingency on Costs £5,000 100% £3,000 100% £1,000 Notional figure, E5,000 100% £2,000 100% £2,000 Based on comparative costs to similar organisations E5,000 100% £3,000 100% £1,000 Notional figure, Sundry costs £5,000 100% £2,000 100% £2,000 Based on comparative costs to similar organisations Business rates £1,000 100% £1,000 100% £1,000 Notional figure, Sundry costs £5,000 100% £5,000 100% £5,000 Notional figure,	website maintenance	£500	£500 100% £50	100%	£500	Figure may fluctuate depending on business model
Light and heat (community and common parts) £1,500 £1,500 £1,500 £1,500 £	ice, building and public liability	£1,500	£1,500 100% £1,5	00 100%	£1,500	
Fire alarm and extinguisher testing (community and common parts) £500 100% £500 100% £1,000 100% £1,000 £1,000 Commercial Waste £1,000 £1,000 £1,000 £1,000 £1,000 £1,000 £1,000 £1,000 £1,000 £1,000 £1,000 £1,000 £1,000 £1,500 Notional figure, £250 £200 £200 £200 £200 £200 £200 £200 £200 £200 £200 £200 £200 Assume reduction to business rates due to size (if multimanagement structure is charity or other similar status by residents £200 £2	and safety	£500	£500 100% £50	100%	£500	
Water and sewage £1,000 100% £1,000 100% £1,000 100% £1,000 Estimate Commercial Waste £1,500 100% £1,500 100% £1,500 Notional figure, Repairs and maintenance £1,500 100% £250 100% £250 Sundry costs £250 100% £250 100% £250 Telephone/ broadband and wifi £500 100% £500 Based on comparative costs to similar organisations Bank charges £200 100% £200 100% £200 Based on comparative costs to similar organisations Business rates £1,000 100% £1,000 Assume reduction to business rates due to size (if multimanagement structure is charity or other similar status by residents Contingency on Costs £5,000 100% £5,000 Notional figure,	·					
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Repairs and maintenance £1,500 100% £1,500 100% £1,500 Notional figure, Sundry costs £250 100% £250 100% £250 Telephone/ broadband and wifi £500 100% £500 100% £500 Based on comparative costs to similar organisations Bank charges £200 100% £200 100% £200 Based on comparative costs to similar organisations Business rates £1,000 100% £1,000 100% £1,000 Assume reduction to business rates due to size (if multimanagement structure is charity or other similar status by residents Contingency on Costs £5,000 100% £5,000 100% £5,000 Notional figure,						Estimate
Sundry costs £250 100% £250 100% £250 Telephone/ broadband and wifi £500 100% £500 100% £500 Based on comparative costs to similar organisations Bank charges £200 100% £200 100% £200 Based on comparative costs to similar organisations Business rates £1,000 100% £1,000 100% £1,000 Assume reduction to business rates due to size (if multimanagement structure is charity or other similar status by residents Contingency on Costs £5,000 100% £5,000 100% £5,000 Notional figure,						
Telephone/ broadband and wifi £500 100% £500 100% £500 100% £500 Based on comparative costs to similar organisations Based on comparative costs to similar organisations Business rates £1,000 100% £1,000 100% £1,000 100% £1,000 Assume reduction to business rates due to size (if multimanagement structure is charity or other similar status by residents Contingency on Costs £5,000 100% £5,000 100% £5,000 Notional figure,						Notional rigare,
Bank charges Business rates £200 £1,000 £1,000 £1,000 £1,000 £1,000 £1,000 £1,000 £5,000 £5,000 £5,000 £5,000 £5,000 £5,000 £5,000 £5,000 £5,000 £5,000 Based on comparative costs to similar organisations Assume reduction to business rates due to size (if multimanagement structure is charity or other similar status by residents Notional figure,						Based on comparative costs to similar organisations
Business rates £1,000 £1,000 £1,000 £1,000 £1,000 £1,000 £1,000 Assume reduction to business rates due to size (if multimanagement structure is charity or other similar status by residents Contingency on Costs £5,000 £5,000 £5,000 Notional figure,						·
					£1,000	Assume reduction to business rates due to size (if multiple uses) or if management structure is charity or other similar status / council tax paid direct by residents
Total Expenditure £29,470	gency on Costs	£5,000	£5,000 £5,0	100%	£5,000	Notional figure,
	xpenditure		£29,	470	£29,470	
Notional Profit/ Loss -£310 £2,690	al Dunfit / Loss			10	00.700	

Meeting the Brief

Proposal Benefits:

- This proposal responds well in providing new uses that are supported by members of the local community, consulted through this study.
- The provision of new homes is popular with the local community and it is understood there is a high demand for this use.
- The events space will create opportunities for heritage and cultural uses as well as community use.

Proposal Risks:

- Even with a high estimated occupancy, this strategy does not create a strong financial case and may require additional financial support.
- The proposal is high risk in regard to conversion of the existing building and it is likely to meet some opposition from the planning department and Historic England due to the heritage impact of subdividing the building into private residential accommodation.
- The proposal provides homes that are not fullyaccessible.
- Funding opportunities to develop the building into private homes are unlikely to be available.

Meeting the Project's Vision:

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